

Message Text

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FM SECSTATE WASHDC

TO AMEMBASSY CONAKRY IMMEDIATE

UNCLAS STATE 293871

E.O. 11652: N/A

TAGS: EMIN, EINV, GV, US

SUBJECT: MESSAGE FROM KAISER ENGINEERS ON MIFERGUI-NIMBA
PROJECT

PLEASE PASS FOLLOWING TO: 622 MIFERGI CKY, ELHADJ SEKOUMAR
KEITA, PRESIDENT DE LA COMMISSION, DE NEGOCIATIONS MIFERGUI-
NIMBA, CONAKRY, GUINEA:

FURTHER TO YOUR TELEX OF NOVEMBER 26, 1976 AND OUR TELEX TO
YOU ON THE SAME DATE REGARDING OUR PROPOSAL TO PROVIDE
YOU WITH A DEFINITIVE FEASIBILITY STUDY FOR PROJECT DE-
FINITION AND FINANCING PURPOSES FOR YOUR MIFERGUI-NIMBA
PROJECT, WE ARE VITALLY INTERESTED IN PARTICIPATING IN YOUR
PROJECT. HENCE WE HAVE CONCLUDED A CAREFUL ANALYSIS WITH
AN OBJECTIVE TO CUT OUR COSTS WHEREVER POSSIBLE. AS A
RESULT WE HAVE REDUCED OUR PROPOSAL COSTS WHICH WERE PRE-
SENTED TO YOU ON NOVEMBER 25, AS FOLLOWS:

1. THE TOTAL ESTIMATED COST OF DLRS 2,826,050, IS REVISED
TO DLRS 2, 535,000.
2. THE LUMP SUM PORTION OF THE TOTAL ESTIMATED COST OF
DLRS 2, 362,450 IS REVISED TO DLRS 2,071,400.

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3. ESTIMATED COST FOR THE WORK IN GUINEA REMAINS AS

PREVIOUSLY QUOTED DLRS 463,600.

WE WISH TO CONFIRM THAT THE LUMP SUM COST AS QUOTED AND THE COSTS PER MAN MONTH AS QUOTED FOR THE WORK IN GUINEA ARE FIRM AND ARE NOT SUBJECT TO ESCALATION FOR THE DURATION OF CONTRACT. WE ARE CONFIDENT THAT OUR SCHEDULE OF 17 (SEVENTEEN) MONTHS FOR THE OVERALL WORK AND OUR SCHEDULE OF WORK IN GUINEA OF 15 (FIFTEEN) MONTHS WILL BE SUFFICIENT. HOWEVER, WE ARE PLEASED TO CONFIRM THAT IN THE EVENT THAT THE WORK IN GUINEA EXCEEDS THE SCHEDULED 15 (FIFTEEN) MONTH DURATION ANY COSTS FOR CONTINUING TO MAINTAIN OUR STAFF IN GUINEA FOR AN ADDITIONAL PERIOD NOT TO EXCEED 3 (THREE) MONTHS WILL BE TO OUR ACCOUNT AND AT NO COST TO MIFERGUI-NIMBA.

WE ALSO CONFIRM THAT THE REQUIRED COST FOR METALLURGICAL TESTING ON THE 100 TON ORE SAMPLE IS INCLUDED IN OUR LUMP SUM PRICE.

WE ARE ALSO PLEASED TO RECONFIRM THE LUMP SUM AMOUNT OF DLRS 577,000 QUOTED IN OUR LETTER OF NOVEMBER 25, 1976 FOR THE RAILROAD AND PORT STUDY IN LIBERIA. WE WISH TO RE-EMPHASIZE THAT WE BELIEVE THAT IT IS TO THE BEST INTEREST OF MIFERGUI-NIMBA TO HAVE THE WORK IN GUINEA AND IN LIBERIA PERFORMED BY A SINGLE RESPONSIBLE ENGINEER CONSTRUCTOR TO PROVIDE MAXIMUM COORDINATION FOR THE COMPLETE PROGRAM.

WE WILL UNDERTAKE TRAINING OF GUINEAN PERSONNEL IN GUINEA UNDER THE SUPERVISION OF OUR RESIDENT PERSONNEL DURING THE COURSE OF THE EXPLORATION PROGRAM.

IN ADDITION, WE WILL WELCOME THE ASSIGNMENT OF GUINEAN PERSONNEL TO OUR OAKLAND OFFICES FOR TRAINING UNDER THE SUPERVISION OF OUR ENGINEERS DURING THE COURSE OF THE FEASIBILITY STUDY. THE FEASIBILITY STUDY WILL INCLUDE A COMPLETE DESCRIPTION OF THE TRAINING PROGRAM FOR THE ENGINEERING AND CONSTRUCTION PHASES TOGETHER WITH PERSONNEL TABLES AND PROJECTED TRAINING COST DATA.

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PLEASE ADVISE IF ANY FURTHER CLARIFICATION IS NEEDED. I REMAIN WITH BEST PERSONAL REGARDS, J. F. MCCLOUD, PRESIDENT, KAISER ENGINEERS.

ROBINSON

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TAGS: EMIN, EINV, GV, US, MIFERGUI-NIMBA, (MCLOUD, J F), (KEITA, ELHADJ SEKUMAR)
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